Sensei

SENSEI'S PROVEN PROCESS

PHASE 1:
DISCOVER + ALIGN

Sensei's Discover and Align Approach

Using an agreed range of up-front workshops and discovery sessions, Sensei will work with you to understand, review and clearly define your needs for your project solution. This process could commence with a complimentary half-day Envision Workshop or extend to a series of comprehensive workshops depending on your organisation's complexity, use of Microsoft technology, business readiness and requirements.

This early planning is critical to ensure the success of the project, builds trust between our teams and creates a set of agreed outcomes.

Developed from our experience in delivering hundreds of solutions based on Microsoft technology to organisations of all sizes and industries, the Discover and Align phase will share best practice approaches to meet the requirements you have outlined it ensures the goals and deliverables for both deployment and user adoption are understood and agreed up-front.

At the end of the Discover and Align phase we will be able to agree the deployment roadmap and confirm both the timelines and investment required for your organisation based on your prioritised needs.

This up-front planning ensures your deployment runs efficiently and smoothly and you get a solution that is fit for purpose, quickly delivering business value from your Microsoft & Sensei investment.

Discover and Align workshops can be run as a stand alone engagement to provide a transparent, low-risk approach to help you define best practice for your organisation and build out your requirements for a Project and Portfolio Management solution to support this.

"After the creation of a high-level statement of work setting out the project plan, Sensei facilitated multiple workshops. They listened, asked penetrating questions, and took the time to work through the details. It left no doubt about what we needed, with consistent expectations across their teams and ours."

Brad Turner - Major Works Manager
Hydro Tasmania

ARTICULATE YOUR VISION
Explore and agree the future state of your project solution and build/refine/validate your business requirements.
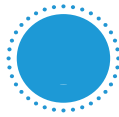
MAP SOLUTION ALIGNMENT
Map your agreed business requirements and system expectations to the project solution to create the deployment approach that best meets your needs.

PRIORITIES AND MEASURES
Agree the priority outcomes and deliverables for your solution, as well as the measures of success, to ensure business value is quickly achieved.

CREATE DELIVERY BACKLOG
Based on your agreed business requirements, solution map & outcomes, your Sensei delivery backlog is developed & prioritised, ready for deployment to commence.

About the Sensei Team

Since we began in 2009, we have focused on bringing world leading project and portfolio management solutions based on the Microsoft platform to our clients to help improve the way they work and enable them to reach their strategic goals.

Sensei's expert team of Project and Portfolio Management Consultants and Microsoft Technology Success Leads will guide you through the Discover and Align process, bringing a depth of experience, thought leadership and lessons learned to ensure your needs are understood and prioritised.

The team is focused on partnering with you to make sure you achieve maximum value from your Microsoft technology investment by creating the right foundation up-front and clearly articulating the roadmap for delivery.

Microsoft
Solutions Partner

INTERESTED?
GET IN TOUCH TODAY

✉ LetsChat@Sensei.Cloud

🌐 www.Sensei.Cloud