

## Resource Management Maturity Model

|                          | Level 1  | Level 2  | Level 3  | Level 4  | Level 5   |
|--------------------------|--|--|--|--|---|
| Skills Inventory         | <ul style="list-style-type: none"> <li>• Role names are not standardized</li> <li>• No Skills Inventory</li> </ul>   | <ul style="list-style-type: none"> <li>• Some framework for role definition, but not controlled</li> <li>• Skills are tracked in a decentralized manner</li> <li>• No process around skills input or updates</li> </ul>      | <ul style="list-style-type: none"> <li>• Skills Inventory managed centrally across organization</li> <li>• Limited confidence in skills data and accuracy</li> <li>• Roles formally defined</li> </ul>   | <ul style="list-style-type: none"> <li>• Skills Inventory managed centrally with documented governance process</li> <li>• Ongoing process for resources to update skills</li> <li>• Skills and roles are normalized across organizational boundaries</li> <li>• Role names and definitions consistently align with the rates and costs of resources</li> <li>• Third party/contractor resources incorporated into the skills data base</li> </ul>      | <ul style="list-style-type: none"> <li>• Skills and roles are well known and understood by the organization with strong compliance</li> <li>• Skills inventory is utilized strategically to track employee aspirations and assist with employee engagement</li> <li>• Ongoing quality management process</li> <li>• Skills data is synchronized across HR and delivery systems</li> </ul>   |
| Staffing                 | <ul style="list-style-type: none"> <li>• Staffing activity occurs after commitment of new work (e.g. deal, project, service)</li> <li>• Lack of clarity in understanding resource and role requirements of new projects</li> </ul> | <ul style="list-style-type: none"> <li>• Staffing is decentralized and performed by line managers for their resources</li> <li>• Requests for resources come from many sources and in many forms</li> </ul>                  | <ul style="list-style-type: none"> <li>• Staffing activity occurs after commitment of new work (e.g. deal, project, service)</li> <li>• Staffing function is centralized, but still have requests coming in from many sources</li> <li>• Standardized way in which resources are requested and assigned</li> </ul> | <ul style="list-style-type: none"> <li>• Resource request process is well-defined and followed across the business including prioritization and resolution process for staffing conflicts.</li> <li>• Most new work streams have a defined resource plan and soft-booked resources prior to being closed/won by sales or internal commitment to the IT or product development project occurs</li> <li>• Technology assists staffing process</li> </ul> | <ul style="list-style-type: none"> <li>• All new work streams have a defined resource plan and soft-booked resources prior to being closed/won by sales, or internal commitment to the IT or product development project occurs</li> <li>• Centralized RMO utilizes scenario planning for resource assignments</li> <li>• Staffing effectively balances employee satisfaction with meeting the demands of the business</li> <li>• Staffing allocations and scenario planning are heavily automated</li> </ul> |
| Forecasting              | <ul style="list-style-type: none"> <li>• No visibility to upcoming demand for resources</li> <li>• No understanding of current supply by roles and teams</li> </ul>  | <ul style="list-style-type: none"> <li>• Information about new opportunities is ad-hoc, purely financial, and lacks appropriate resource info</li> <li>• Limited understanding of current supply by role and team</li> </ul> | <ul style="list-style-type: none"> <li>• Ability to see open and assigned roles as well as where there's available capacity</li> <li>• Demand data exists, but a lack of confidence and accountability in sources of demand data</li> <li>• Some forecasting for the next 30-60 days</li> </ul>                    | <ul style="list-style-type: none"> <li>• Ability to forecast (with confidence) resource demand for the next 3-6+ months by roles needed</li> <li>• Interlock meetings occur with the teams who create and manage demand to monitor upcoming demand</li> <li>• Ability to overlay supply and demand to identify gaps or surpluses of resources</li> </ul>   | <ul style="list-style-type: none"> <li>• Strong interlock process with demand sources that drives strategic, data-driven decisions</li> <li>• Ability to align available supply against forecasted demand at role and aggregate level</li> <li>• Consistently utilize data to report on trends and adapt based on the data</li> <li>• High confidence in forecast data 3-6 months out with continuous improvement processes in place</li> </ul>   |
| Sourcing and Development | <ul style="list-style-type: none"> <li>• No connection between RM processes and sourcing supply and development</li> </ul>   | <ul style="list-style-type: none"> <li>• Informal support for identification of hiring needs</li> <li>• Ad-hoc involvement for identification and mobilizing contractors for projects</li> </ul>                             | <ul style="list-style-type: none"> <li>• Hiring process initiated when new employee requisition identified</li> <li>• RM not driving identification of resource hiring</li> <li>• Staffing with partners is transactional and decentralized</li> </ul>   | <ul style="list-style-type: none"> <li>• Well-defined and centralized contractor/third party management with focus on mix and cost targets</li> <li>• RM leveraged to pinpoint hiring needs</li> <li>• RM identifies critical staff talent development opportunities</li> <li>• Management identifies employee career wants and needs for incorporation into staffing decisions</li> <li>• Recruiting is a continuous process</li> </ul>               | <ul style="list-style-type: none"> <li>• Warm-pool recruiting strategy in place and executed against</li> <li>• Long-term talent development strategy for every employee to drive employee engagement</li> <li>• Interlock established with contractors/third parties</li> <li>• Incorporate bottoms-up forecast to inform long term planning</li> <li>• Ability to understand cost of labor to drive sourcing decisions</li> </ul>   |
| Technology               | <ul style="list-style-type: none"> <li>• No enterprise business applications in place</li> <li>• Utilize non-standardized tools (i.e. spreadsheets)</li> </ul>   | <ul style="list-style-type: none"> <li>• Overlap in system functionality with several systems in place</li> <li>• Some reliance on non-standardized tools (i.e. spreadsheets)</li> </ul>                                     | <ul style="list-style-type: none"> <li>• Enterprise application in place to support RM (PSA/PPM)</li> <li>• Manual effort to integrate with other systems</li> <li>• Application in place with limited and inconsistent adoption and usage by teams</li> </ul>   | <ul style="list-style-type: none"> <li>• Enterprise application in place with basic integration to ERP or CRM</li> <li>• Above average adoption and usage of RM application and reduced dependency on spreadsheets</li> </ul>  | <ul style="list-style-type: none"> <li>• Application in place and fully automated integration with CRM, HCM, ERP, BI</li> <li>• Utilization of dashboards, reporting and analytics to drive business with minimal dependency on spreadsheets</li> </ul>   |
| Governance               | <ul style="list-style-type: none"> <li>• No documented RM processes</li> <li>• No monitoring or controls in place</li> <li>• No tracking of RM KPIs</li> </ul>   | <ul style="list-style-type: none"> <li>• Ad-hoc RM processes exist</li> <li>• Monitoring happens in an ad-hoc manner and for limited RM functions</li> </ul>   | <ul style="list-style-type: none"> <li>• RM processes documented and training provided</li> <li>• Consistent monitoring of RM process compliance</li> <li>• Some KPIs in place for RM functions</li> </ul>   | <ul style="list-style-type: none"> <li>• Defined KPI's for RM performance and related process performance</li> <li>• Timely and accurate reporting and analytics of performance</li> <li>• Organizational accountability clearly defined</li> <li>• Developing continuous improvement processes</li> </ul>   | <ul style="list-style-type: none"> <li>• Well defined accountability, monitoring and tracking of key RM processes</li> <li>• Real-time reporting and analytics on performance</li> <li>• Strong measurement of all aspects of RM performance</li> <li>• Continuous improvement processes in place</li> </ul>  |
| Organization             | <ul style="list-style-type: none"> <li>• RM is done organically by delivery team members</li> <li>• No dedicated RMs performing Resource Management</li> </ul>   | <ul style="list-style-type: none"> <li>• Existence of RMs working directly for individual teams</li> <li>• Resources are viewed as belonging to individual teams</li> </ul>  | <ul style="list-style-type: none"> <li>• Some capability for sharing resources across teams</li> <li>• RMO in place with a clear charter to define and execute processes across organization</li> </ul>  | <ul style="list-style-type: none"> <li>• RMO is global, centralized model</li> <li>• RMO is organizationally positioned to be objective (free from influence of organizational silos)</li> <li>• Resources viewed as belonging to organization (vs. a particular department)</li> <li>• RMO starting to take responsibility for some key organizational metrics</li> </ul>   | <ul style="list-style-type: none"> <li>• RMO is strategic global function with seat at the table</li> <li>• RMO invested in and supported like other operational functions</li> <li>• RMO is integral to achieving organizational goals (customer/employee/financial)</li> </ul>  |

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## Executive Summary

